



Senior Account Manager

Finepoint Broadcast Ltd has been supplying broadcasters with a wide range of production and OB equipment for over 35 years. This has always been complimented with a unique blend of exceptional service and extensive product knowledge.

Long established and family run, we are known as one of the leading dry hire companies in the country

Due to continued growth and expansion we are looking for a Senior Account Manager to join our friendly team.

Responsibilities

- Working closely with the hire manager on a daily basis with a clear focus on the continued growth of the department
- Management of client equipment hire booking requests.
- Responding to any client problems or queries.
- Working alongside our warehouse and engineering teams to ensure prompt & correct delivery of all kit.
- Building & developing good industry relationships with other companies.
- Meeting deadlines is key, along with the ability to work on multiple tasks simultaneously and working well under pressure in a fast-paced environment.
- Various administrative duties including setting up new client accounts and regular invoicing

Required Skills

- Exceptional levels of customer service.
- Excellent phone manner and comfortable dealing with a high volume of e-mails & phone calls every day.
- Excellent communication skills and the ability to build and maintain strong business relationships are essential.
- You must be commercially driven and an important part of this role will be maintaining strong, long-lasting relationships with new & existing clients.
- Good knowledge of Broadcast equipment an advantage.
- Very good computer skills – previous use of Inspire booking software is an advantage.
- Ability to work efficiently under pressure and calmly in a busy environment.
- Relevant industry experience desirable.

Salary dependant on experience

Please apply with CV & Covering letter to : hire@finepoint.co.uk